

# 2020

## ANNUAL REPORT



➤ *Starting* is Believing

 **FLORIDA  
PREPAID**  
COLLEGE BOARD



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# About Our Founder, Mr. Stanley G. Tate



Mr. Stanley G. Tate was instrumental in the early development of the Florida Prepaid College Program. It was his vision to provide Florida families with an affordable means to save for their children's future college education. Mr. Tate served tirelessly as Board Chairman from 1987 to 2005. In recognition of Mr. Tate's service, Governor Jeb Bush signed House Bill 263 into law on June 26, 2006, renaming the program the Stanley G. Tate Florida Prepaid College Program.

## Highlights of Mr. Tate's leadership and steadfast commitment to his vision include:

- More than 58,000 tuition and dormitory contracts were sold in the first year.
- In 1990, the Florida Legislature created the Stanley Tate Project STARS scholarship program that is administered by the Stanley G. Tate Florida Prepaid College Foundation. Project STARS provides low-income students at risk of dropping out of school with the opportunity for a college education.
- In 1994, investments in the Florida Prepaid College Plan topped \$1 billion.
- In 1998, a new supplemental Prepaid Plan covering mandatory college fees, known as local fees, was introduced to complement existing Prepaid Tuition Plans. Nearly 20,000 customers purchased the new plan in the first year.
- In 2002, under Mr. Tate's leadership, the Board created the Florida 529 Savings Plan to provide families another way to save for college tuition, fees, housing and other college expenses. Prepaid College Plan sales exceeded the half-million mark that year.
- With Mr. Tate's guidance, the Board helped champion the federal legislation that exempts earnings on qualified withdrawals from Florida Prepaid College and Florida 529 Savings Plans from federal income tax.
- Already the largest plan of its kind in the nation, the Prepaid College program set another record in 2005 with one million plans sold.
- At the Florida Cabinet meeting on November 8, 2005, Governor Bush and the Florida Cabinet issued a resolution recognizing Mr. Tate's exemplary record of professional and dedicated service to the families and children of the state of Florida.
- While Mr. Tate served as Chairman, the Board sold more than one million total contracts, and more than 142,000 children used their plan benefits to attend a college or university. In addition, the Florida Prepaid College Foundation Board awarded more than 21,000 tuition and local fee scholarships. Of these, 15,472 were awarded to Stanley Tate Project STARS students, helping Florida's children build a better future through a college education.



# Chairman's Message



The Florida Prepaid College Board has been committed to helping families save for college in an easy and affordable way for more than 30 years. The 2019-2020 Fiscal Year was a historic testament to this mission: more than 37,000 families purchased over 50,000 Prepaid Plans on the heels of a Prepaid Plan pricing rollback that resulted in the lowest prices in five years and more than \$500 million in refunds to current plan holders. Adding to the strong Prepaid Plan enrollment, Floridians started more than 13,000 new Florida 529

Savings Plans as well – taking advantage of the recent Plan enhancements.

During what has been an incredibly challenging and unprecedented year for so many, we were encouraged to see tens of thousands of families enrolling in our college plans and demonstrating their belief in a brighter future and the opportunities that a college education can provide. We remain the largest and longest-running prepaid tuition program in the nation, and we are proud to welcome this future generation of Prepaid Plan beneficiaries.

The Florida 529 Savings Plan continues to thrive and was awarded a Bronze medal by Morningstar for the first time in 2019. We announced multiple Savings Plan enhancements during Fiscal Year 2019-2020, including reduced fees on all investment options, some by more than 70%; expanded investment options; and the addition of new investment managers such as Vanguard, Dimensional Fund Advisors and Eaton Vance.

We've made it our priority to ensure the Florida 529 Savings Plan is the best in the nation to help you meet your college savings goals, and we continue to enhance the program. During the 2020-2021 Fiscal Year, we will expand the investment options even further to provide greater flexibility for investors that prefer to customize their portfolio.

It is with great pleasure, therefore, that I present the 2020 Florida Prepaid College Board Annual Report for the fiscal year ending June 30, 2020.

## Prepaid Plan Highlights:

- Since the program's inception, more than 561,000 students have attended college using Prepaid Plans.
- More than 98,000 students attended college in the fall of 2019 using Prepaid Plans.
- More than 15,450 students are using the benefits of their Prepaid Plans at a private, out-of-state or technical school.

## Savings Plan Highlights:

- More than 93,500 active Savings Plan accounts.
- Market value increased \$78.5 million (up 11.6%) from 2018/19 to 2019/20.
- More than 13,600 new accounts opened in 2019/20.

We are proud to help Florida families save for college and expand educational opportunities for future generations. Every Prepaid Plan and Savings Plan helps families provide their children with the lasting gift of a college education.

A handwritten signature in black ink, appearing to read 'John D. Rood', written in a cursive style.

John D. Rood  
Chairman, Florida Prepaid College Board



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# Florida Prepaid College Board

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## Mission Statement

The Florida Prepaid College Board is committed to helping Floridians save for future qualified higher education expenses by providing a cost-effective, financially sound Prepaid College Plan and other college savings programs.

# About The Florida Prepaid College Board

Since 1988, the Florida Prepaid College Board has provided families with the means to prepay the cost of college tuition, most required fees and dormitory housing for future use at any State University or Florida College through the Florida Prepaid College Plan. Florida Prepaid College Plans are guaranteed by the State of Florida.

In addition to the Florida Prepaid College Plan, the Board also offers the Florida 529 Savings Plan. The Florida 529 Savings Plan allows families to save at their own pace for the future cost of college education.

Both plans are sponsored by the State of Florida and administered by the Board. Section 529 of the Internal Revenue Code authorizes both Plans, so withdrawals for higher education expenses are tax-free.

The Florida Prepaid College Board is an agency of the State of Florida. The seven members who make up the Board are appointed and serve on a volunteer basis. They are responsible for establishing policy and monitoring performance for the Florida Prepaid College Plan and Florida 529 Savings Plan. The Executive Director and staff manage the day-to-day operations of the Board and its programs. The Board also oversees two direct-support organizations: The Florida Prepaid College Foundation and Florida ABLE Inc., d/b/a ABLE United.

The Board's first priority is always the safety of the money entrusted to it by Florida families. We are committed to helping Florida families save for one of the most important aspects in their children's lives; earning a college degree.





# The Importance Of Saving For Higher Education

For more than 30 years, the Florida Prepaid College Board has made a college education accessible for millions of Floridians. With our help, Florida families are able to plan for their children's and grandchildren's futures. Here are just a few reasons why saving for college now makes a big impact for generations to come:



**Education Pays:** According to the [Federal Reserve Bank of New York](#), the median bachelor's degree holder earns \$45,000 a year compared to \$30,000 for someone with only a high school diploma. A new College Board report states, "Lifetime earnings for college graduates with bachelor's degrees far exceed those with just a high school diploma. The estimated median lifetime earnings (in 2017 dollars) for a bachelor's degree recipient at age 64 was more than \$1.2 million. High school graduates earned far less — just over \$800,000."



**Higher Employment:** A postsecondary degree or vocational training accelerates economic growth – for personal earnings as well as individuals' contributions to the local and state economy. According to the Southern Regional Education Board, [two out of every three jobs](#) will require some postsecondary education and training beyond high school.



**Peace of Mind:** Knowing that your child will have something set aside can help you avoid the stress that others experience when high school graduation is looming. Moreover, having money saved for college can open the door to additional choices and opportunities for students considering where to pursue their degree.



**Avoiding Debt:** In the United States, student loans are the second-largest source of debt behind home mortgages. The latest government figures show that this debt affects more than 45 million Americans, with total student loan debt of [more than \\$1.6 trillion](#), according to the Institute for College Access and Success. Florida residents are less likely than other states to have outstanding student loans, but in total Floridians owe more in total than all but 2 other states, behind Californians and Tennesseans, according to [EducationData.org](#).

In all, unpaid student loans in Florida total \$94.3 billion, and the average student loan debt is \$39,700. Eleven percent of Floridians, or nearly 2.4 million people, have student loan debt. This financial burden can delay or prevent a college graduate from buying a home, starting a family, and building wealth and retirement savings. By starting a college savings fund now, you can help your child avoid being part of this growing statistic.



**Time:** The earlier you start saving, the more time you have to spread your payments and lower the monthly contribution needed to reach your savings goals.

Total student loan debt for Floridians  
is a staggering \$94.3 billion.

# Customer Testimonials

"Florida Prepaid has allowed my kids to attend college and pursue their dreams. I am now within a few payments of paying off my granddaughter's plan so she can pursue her dreams as well. I opened a 529 Savings Plan for her as well. Thanks so much for being there for our family."

**– Prepaid Plan holder Christine M. of Boca Raton**

"It gives me great peace of mind, especially in these troubled times, to know that my family will be college educated and prepared for whatever the future holds."

**– Prepaid Plan holder Renee R. of Miami**

"As an educator, I am grateful for this program and the flexibility it offers to parents across the State of Florida. Florida Prepaid changed my life and allowed me to be financially prepared before, during, and after college!"

**– Prepaid Plan holder Melissa Y. of Wauchula**





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# Florida Prepaid College Plans

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# Florida Prepaid College Plans

The Florida Prepaid College Board offers families an affordable and secure way to save for tuition, specified fees, and university dormitory housing at Florida's 12 State Universities and 28 Florida Colleges. The Florida Prepaid College Plan is guaranteed by the State of Florida.<sup>§</sup> If a child attends an out-of-state college or private college, the plan will pay the same amount as it would pay at a public college or university in Florida.

## Investments

A conservative investment strategy is used for Prepaid Plans, with customer payments invested based on a Comprehensive Investment Plan, which is structured to ensure that the Board's obligations for tuition, the tuition differential fee, local fees and dormitory costs, as applicable, are met.

Fixed income investments include U.S. Treasuries and corporate bonds. Equity investments include large capitalization core, small/mid capitalization core, small capitalization growth, and international developed market stocks.

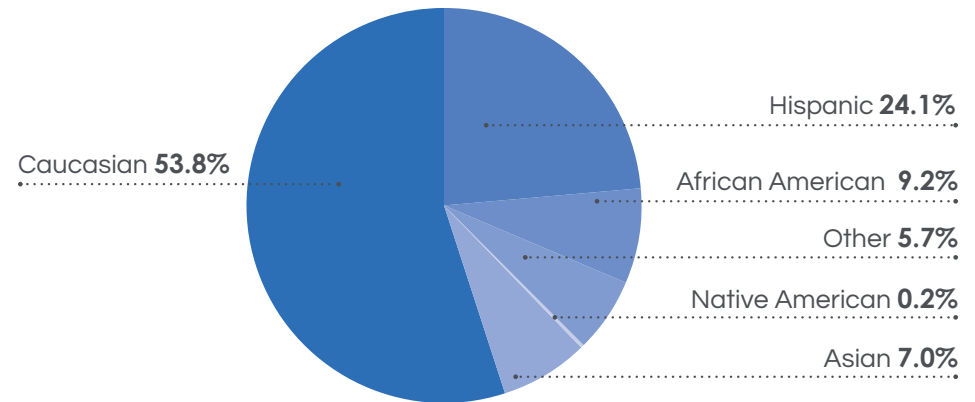
## Diversity

We are pleased to report that minority participation continues to increase in the Florida Prepaid College Plan. Minorities represent 46 percent of the families enrolling in 2019-2020. Since Florida Prepaid's inception, 30 percent of Prepaid families have been minorities.

## 2019-2020 Open Enrollment

- Open Enrollment for the Florida Prepaid College Plan was February 1, 2020 - May 31, 2020.
- A total of 39,606 Prepaid Plans having a tuition component were purchased, 37,358 of which were for new student beneficiaries.
- In all, families purchased 50,751 plans – including Dormitory, Local Fee, and Tuition Differential Fee plans.
- With the close of the 2019-2020 enrollment period, the total number of children and students who have enrolled in the Florida Prepaid College Plan since the program began has grown to 1,215,058.

## 2019-2020 Enrollment



Minorities represent 46% of the families

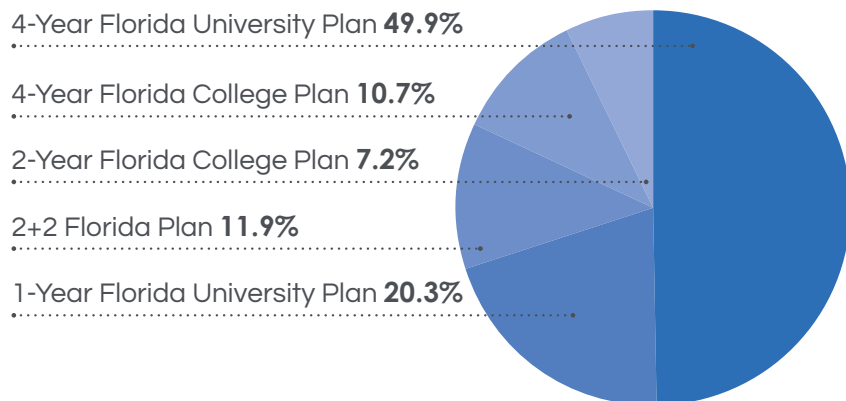
<sup>§</sup>Financially guaranteed by State of Florida. Section 1009.98(7) Florida Statutes.

# Plan Options for the 2019-2020 Enrollment Period

For the 2019-2020 enrollment period, families were offered the choice of five Florida Prepaid College Plans with a tuition component: the 2-Year Florida College Plan, the 4-Year Florida College Plan, the 2 + 2 Florida Plan, the 1-Year Florida University Plan and the 4-Year Florida University Plan. These plans combined tuition, tuition differential fee and other specified fees.

Also, the Board offered plans such as the Tuition Differential Fee Plan and the Local Fee Plan to cover required fees to supplement previously purchased tuition only plans. In addition, the University Dormitory Plan was offered to new and previous purchasers of a 2 + 2 Florida Plan, a 1-Year Florida University Plan, or a 4-Year Florida University Plan.

## 2019-2020 Prepaid Plans Sold



## Q&A

### How popular are the Prepaid Plans?

The 2-Year Florida College Plan was the choice of 7.2 percent of families in 2019-2020. Another 10.7 percent purchased the 4-Year Florida College Plan. The 2 + 2 Florida Plan garnered 11.9 percent of Prepaid Plan sales, and the 1-Year Florida University Plan accounted for 20.3 percent of plan sales. The most popular plan is still the 4-Year Florida University Plan, purchased by another 49.9 percent of families.

### What is the most popular way to pay for a Prepaid Plan?

There are three different payment options to choose from when purchasing a Prepaid Plan. The choice for 74.5 percent of families is to make monthly payments until the child is expected to enroll in college. Another 10.1 percent selected monthly payments over five years and 15.4 percent of families made a single lump-sum payment.

### Who is most likely to buy a Florida Prepaid College Plan?

Parents remain the most frequent purchasers of our Prepaid Plans overall, as has been the case since the plans were first offered in 1988. Overall, parents comprised 83.9 percent of the purchasers in 2019-2020, with grandparents purchasing another 12.8 percent and the remaining 3.3 percent bought by relatives and others.

# Every county in Florida has children with a Florida Prepaid College Plan

## Customers By County - Cumulative

### North Florida: 15.1%

<b>Alachua</b>	<b>14,286</b>	<b>Leon</b>	<b>24,317</b>
Baker	737	Liberty	331
Bay	5,589	Madison	521
Bradford	698	Nassau	3,339
Calhoun	317	Okaloosa	6,903
<b>Clay</b>	<b>10,847</b>	Putnam	2,329
Columbia	2,030	Santa Rosa	6,575
Dixie	216	<b>St. Johns</b>	<b>21,631</b>
<b>Duval</b>	<b>40,678</b>	Suwannee	1,166
Escambia	8,259	Taylor	581
Flagler	3,611	Union	379
Franklin	236	Wakulla	2,025
Gadsden	1,530	Walton	1,564
Gilchrist	409	Washington	623
Gulf	385	<b>Grand Total</b>	<b>165,047</b>
Hamilton	208		
Holmes	282		
Jackson	1,471		
Jefferson	800		
Lafayette	174		

### Central Florida: 34.7%

<b>Brevard</b>	<b>32,194</b>
Citrus	5,035
Hernando	6,197
<b>Hillsborough</b>	<b>81,430</b>
Indian River	7,027
Lake	13,334
Levy	1,154
Marion	11,046
<b>Orange</b>	<b>56,806</b>
Osceola	7,262
Pasco	24,366
<b>Pinellas</b>	<b>57,822</b>
Polk	20,297
<b>Seminole</b>	<b>29,856</b>
Sumter	2,317
Volusia	22,498
<b>Grand Total</b>	<b>378,641</b>

### South Florida: 50.2%

<b>Broward</b>	<b>154,696</b>
Charlotte	4,860
Collier	13,545
Desoto	587
Glades	114
Hardee	602
Hendry	865
Highlands	2,985
<b>Lee</b>	<b>23,912</b>
Manatee	14,423
Martin	12,328
<b>Miami-Dade</b>	<b>174,631</b>
Monroe	5,000
Okeechobee	1,174
<b>Palm Beach</b>	<b>107,919</b>
<b>Sarasota</b>	<b>16,455</b>
St. Lucie	12,727
<b>Grand Total</b>	<b>546,823</b>

### TOP 5 COUNTIES

1. Miami-Dade
2. Broward
3. Palm Beach
4. Hillsborough
5. Pinellas

Note: This does not include recipients of Foundation scholarships or families who moved out of state.



# Sending Students Off to College

The opportunity for a child to go to college is enhanced when parents or grandparents save for college. One of the ways to ensure that opportunity is by saving with a Prepaid Plan. A Florida Prepaid College Plan allows families to prepay the future cost of college tuition, tuition differential fees and other specified fees at a State University or Florida College. Families can also prepay for university dormitory housing. If the student decides to go to a private or out-of-state college, the plan will pay the same amount as it would pay at a public college or university in Florida. Also, if a child receives a scholarship, the plan will refund the same amount as it would pay a public college or university.

During the 2019 fall semester, more than 98,000 students throughout the U.S. were using Florida Prepaid College Plan benefits to pursue higher education. More than half of Prepaid Plan students, over 56,000, attended State Universities. Additionally, more than 26,600 attended Florida Colleges and more than 15,400 attended private, out-of-state or technical schools.

Prepaid Plan Usage - Fall 2019

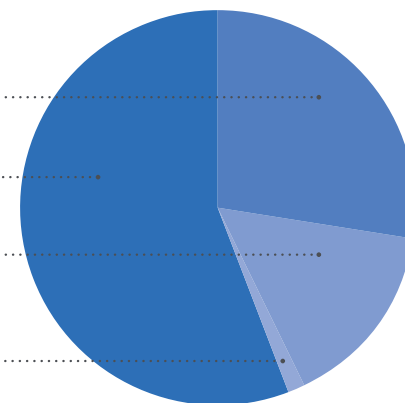
Total: 98,607 Students

Florida Colleges **26.8%**<sup>1</sup>

Florida State Universities **56.5%**

Private/OOS/Voc/Tech **15.6%**

Scholarships/Reimbursements **1.1%**<sup>2</sup>



1 Includes students taking upper division level classes at a Florida College.

2 Includes scholarship refunds and qualified account owner reimbursements for enrolled students.



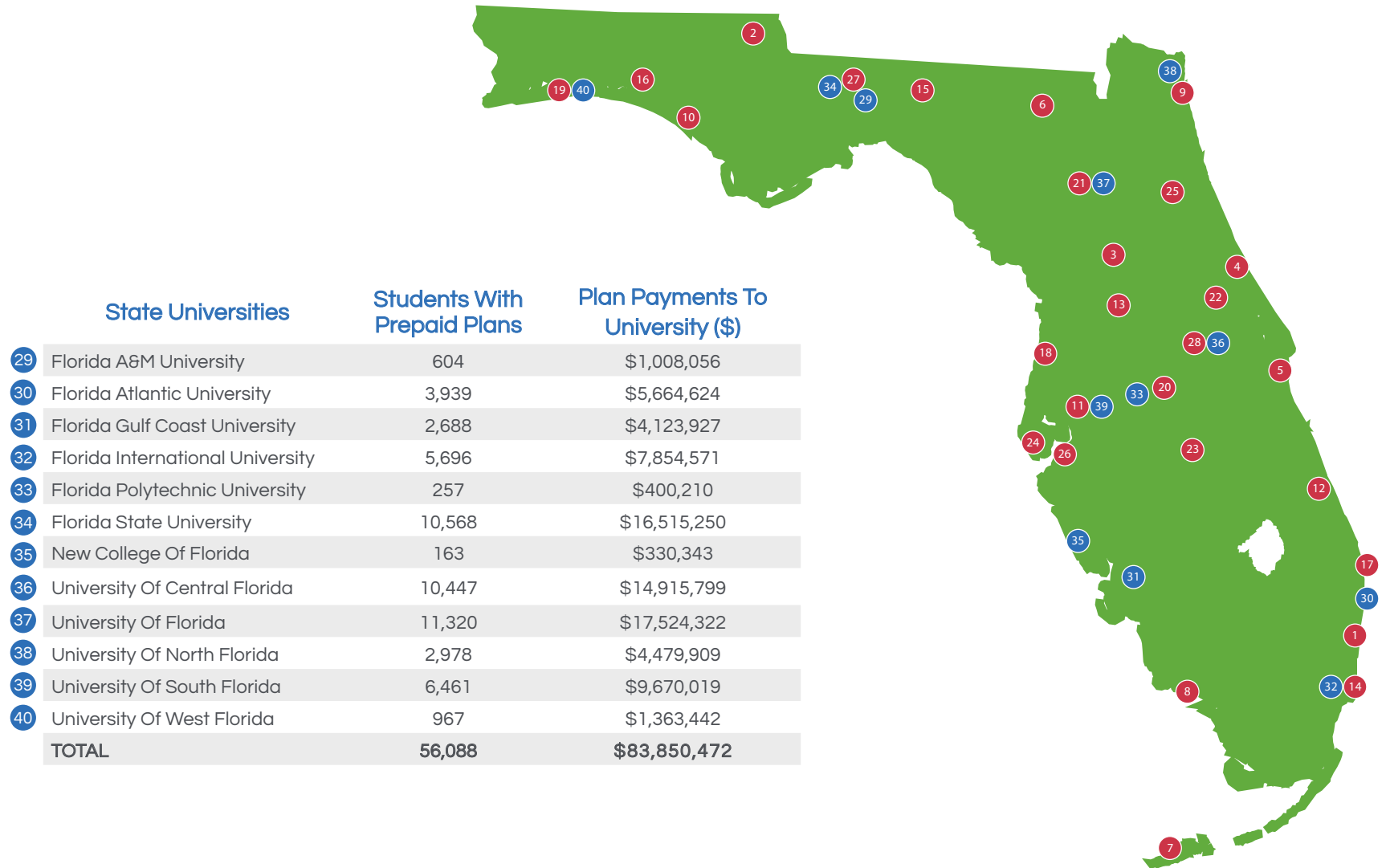
# Florida Colleges & The Florida Prepaid College Plan

Institutions in the Florida College System received approximately \$24.4 million in Florida Prepaid College Plan tuition and fee payments for 26,678 students in fall 2019.

	Florida Colleges	Students With Prepaid Plans	Plan Payments To Colleges (\$)
1	Broward College	2,491	\$2,265,533
2	Chipola College	113	\$117,186
3	College Of Central Florida	354	\$354,384
4	Daytona State College	606	\$575,562
5	Eastern Florida State College	818	\$751,415
6	Florida Gateway College	143	\$142,526
7	Florida Keys Community College	68	\$71,493
8	Florida SouthWestern State College	827	\$792,099
9	Florida State College At Jacksonville	1,391	\$1,209,795
10	Gulf Coast State College	180	\$161,973
11	Hillsborough Community College	1,586	\$1,435,828
12	Indian River State College	884	\$822,448
13	Lake-Sumter State College	227	\$214,895
14	Miami-Dade College	2,720	\$2,658,861
15	North Florida Community College	5	\$5,573
16	Northwest Florida State College	147	\$156,789
17	Palm Beach State College	2,046	\$1,748,264
18	Pasco-Hernando State College	823	\$730,400
19	Pensacola State College	375	\$341,679
20	Polk State College	451	\$428,098
21	Santa Fe College	1,923	\$1,755,327
22	Seminole State College	1,165	\$1,043,373
23	South Florida State College	111	\$110,274
24	St. Johns River State College	372	\$354,105
25	St. Petersburg College	2,073	\$1,878,045
26	State College Of Florida	628	\$567,661
27	Tallahassee Community College	1,617	\$1,656,153
28	Valencia College	2,534	\$2,130,197
	<b>TOTAL</b>	<b>26,678</b>	<b>\$24,479,936</b>

# Florida Universities & The Florida Prepaid College Plan

Florida's public universities received approximately \$83.8 million in Florida Prepaid College Plan tuition and fee payments for 56,088 students in fall 2019.







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# Florida 529 Savings Plan

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# Florida 529 Savings Plan

The Florida 529 Savings Plan allows families to save at their own pace for the future cost of a college education; there is no minimum monthly contribution. With a wide variety of investment options, families can decide how they want to invest their funds.

## Tax-Free Earnings

Earnings on the investments are tax-free when used for any qualified higher education expense such as tuition, fees, room and board, books and even graduate or professional school. Qualified expenses now also include tuition and mandatory fees associated with enrollment or attendance at an elementary or secondary public, private, or religious school, up to \$10,000 annually. The Florida 529 Savings Plan can be used at almost any public or private university, community college or technical school anywhere in the United States. The Savings Plan can also be used by adults returning to college for graduate school or professional certification.

## Plan Statistics

As of June 30, 2020, there were 93,512 active Florida 529 Savings Plan accounts. The total market value of the Florida 529 Savings Plan was \$756 million as of June 30, 2020, up \$78.5 million from the previous year. The average account balance was \$8,089.

Introduced in 2002, the Florida 529 Savings Plan is an alternative 529 plan to the Florida Prepaid College Plan. Families can participate in one or both plans, depending on what fits their budget and their college goals for their children. More than 41% of families also have a Prepaid Plan and 93% are Florida residents.

Unlike the Florida Prepaid College Plan, the Florida 529 Savings Plan is subject to market risk. There is no guarantee that the value of the investment will grow. The account owner could lose all or a portion of the money invested. Potential Account Owners must agree to the terms and conditions of the Florida 529 Savings Plan Program Description and Participation Agreement, which discloses the potential risk of an account.

## Low Fees

The Florida 529 Savings Plan charges no commission, sales or administrative fees. The Board approved a new fee structure for the enhanced Savings Plan launched September 2019. The only fees participants pay are the investment management fees, which range from 2 (.0002) basis points to 62 basis points (.0062) of the account balance.

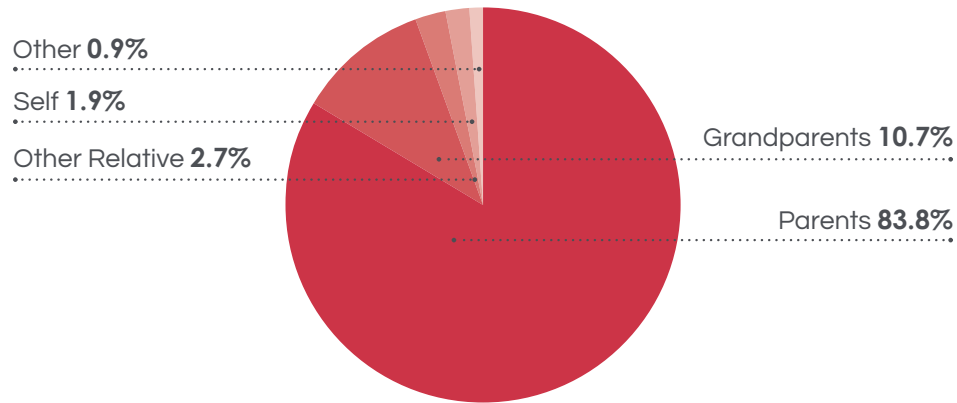


# Florida 529 Savings Plan

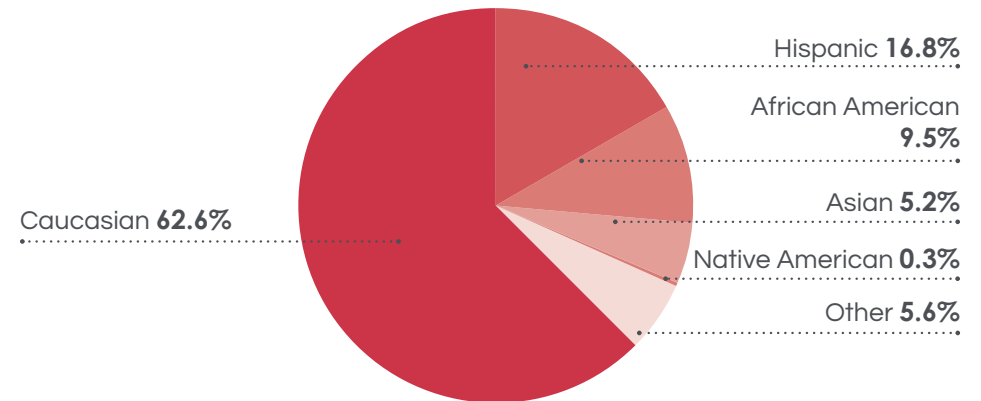
## Savings Plan Demographics Since Inception

Information is self-reported at the time of enrollment. Not all enrollees participated.

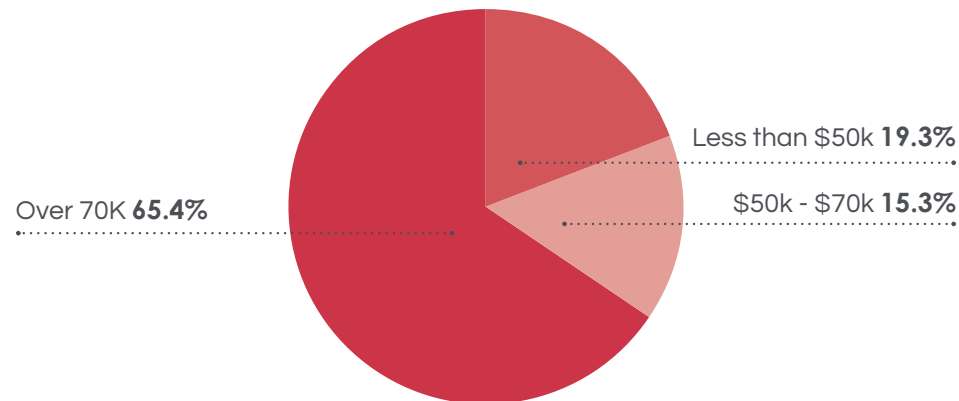
### Account Owners



### Diversity



### Family Income





# Florida 529 Savings Plan

## Q&A

### I have a Florida Prepaid College Plan. Why should I sign up for the Florida 529 Savings Plan?

The Florida 529 Savings Plan offers a way to save for extra expenses not covered by a Florida Prepaid College Plan, including books, off-campus housing, and the additional costs of most private and out-of-state colleges and graduate or professional schools.

### Who can establish an account in the Florida 529 Savings Plan?

Anyone 18 years or older, including parents, grandparents, other relatives and friends, can open an account for a child. Individuals can even open an account to save for themselves to pursue a degree or certification to advance their career. The child or adult beneficiary must be a Florida resident.

### What is the most popular investment option?

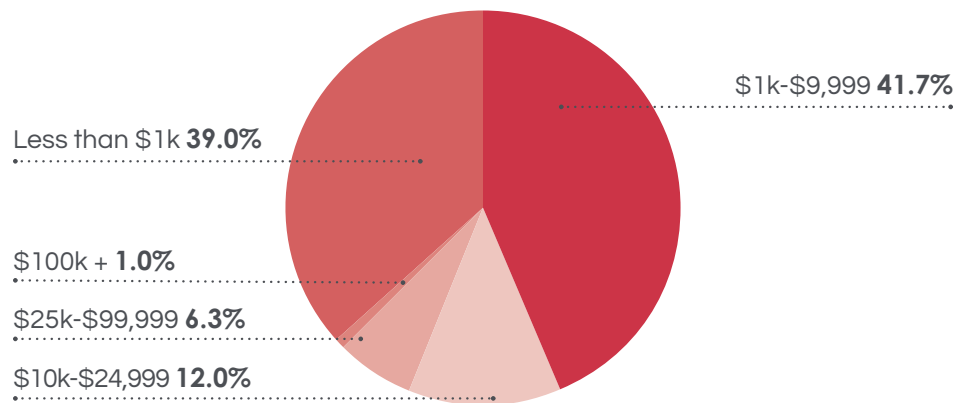
Many families choose the Age-Based Portfolio, which automatically adjusts the level of investment risk to match the child's age, so the investment risk is higher when the child is young and the risk is lowered automatically as the child gets closer to enrolling in college.



# Florida 529 Savings Plan

Customer Account Balances as of June 30, 2020

Average Account Balance = \$8,089



The account owner decides how much and how often to contribute, up to the current maximum account limit of \$418,000.



# Florida 529 Savings Plan Annual Performance Summary

July 1, 2019 - June 30, 2020

Age-Based Option	Net Investment Returns	Static Options	Net Investment Returns	Individual Fund Options	Net Investment Returns
Age 0-4	0.00	Multi-Manager Growth Portfolio	-0.01	Money Market Fund	1.71
Age 5	0.86			Core Fixed Income Fund	9.49
Age 6	1.60	Multi-Manager Blended Portfolio	3.82	Domestic Equity Index Fund	6.75
Age 7	2.47			Large Cap Growth Equity Fund	14.29
Age 8	3.29	Multi-Manager Income Portfolio	N/A	Large Cap Value Equity Fund	-17.54
Age 9	3.84			Small/Mid Cap Equity Fund	-9.78
Age 10	4.61	Passive Growth Portfolio	N/A	International (Developed Markets) Fund	-11.2
Age 11	5.22				
Age 12	5.81	Passive Blended Portfolio	N/A		
Age 13	6.43				
Age 14	6.49	Passive Income Portfolio	N/A		
Age 15	7.16				
Age 16	7.13				
Age 17	7.19				
Age 18	6.75				
Age 19+	6.56				

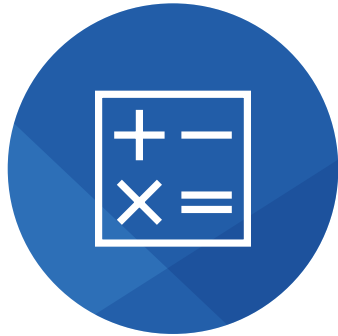
The investment returns for the Investment Options are provided as general information only and are not intended to provide investment or other advice. Past performance is no guarantee of future performance. The Program cannot and will not provide legal, financial or tax advice, and nothing herein or in any other written materials shall be construed as such.

Please see the Disclosure Statement and Program Description & Participation Agreement for the Florida 529 Savings Plan at [www.myfloridaprepaid.com](http://www.myfloridaprepaid.com).

The assets of the Florida 529 Savings Plan are invested in accordance with the guidelines. Investment returns shown in the table above were calculated by Aon, the Board's investment consultant.

For detailed performance information, please visit [www.myfloridaprepaid.com/savings-plan/performance/](http://www.myfloridaprepaid.com/savings-plan/performance/).





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# Financial Summary

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# Financial Summary for the Florida Prepaid College Board

The Financial Summary below provides an overview of the Board's financial activities for the fiscal year ended June 30, 2020. Please read this information in conjunction with the Board's financial statements, which can be found on the Board's website at [myfloridaprepaid.com](http://myfloridaprepaid.com).

The Board's financial position is measured in terms of resources (assets) owned and obligations (liabilities) owed on a given date. The excess of assets over liabilities is equal to the net position. The Board's financial position, or net position, is one way to measure the Board's financial condition.

## Stanley G. Tate Florida Prepaid College Program

### Statement of Net Position

(\$ in thousands)

June 30,	2020	2019	Change
Assets			
Restricted assets	\$18,340,711	\$17,650,460	3.91%
Total assets	18,340,711	17,650,460	3.91%
Deferred Outflows of Resources	1,455	1,312	10.90%
Liabilities			
Current liabilities	3,524,210	3,299,977	6.79%
Long-term liabilities	11,251,245	10,650,696	5.64%
Total liabilities	14,775,455	13,950,673	5.91%
Deferred Inflows of Resources	275	279	-1.43%
Net position			
Invested in capital assets	56	71	-21.13%
Restricted	3,566,380	3,700,749	-3.63%
<b>Total net position</b>	<b>\$3,566,436</b>	<b>\$3,700,820</b>	<b>-3.63%</b>

## Stanley G. Tate Florida Prepaid College Program

Statement of Revenues, Expenses and Changes in Net Position  
(\$ in thousands)

Years ended June 30,	2020	2019	Change
Operating revenues - non-actuarial	\$(263,890)	\$417,629	-163.19%
Operating expenses - non-actuarial	(398,053)	(403,073)	-1.25%
Increase (decrease) in actuarial receivables	(305,864)	209,216	-246.20%
Decrease (increase) in actuarial liabilities	(464,118)	(560,298)	17.17%
Net operating revenues	(1,431,926)	(336,526)	-325.50%
Non-operating revenues	1,334,306	1,136,205	17.44%
Non-operating expenses	(33,120)	(53,060)	-37.58%
Net non-operating revenues	1,301,186	1,083,145	20.13%
Transfers to other funds	(3,644)	-	100.00%
Change in net position	(134,384)	746,619	-118.00%
Net position, beginning	3,700,820	2,954,201	25.27%
<b>Net position, ending</b>	<b>\$3,566,436</b>	<b>\$3,700,820</b>	<b>-3.63%</b>



# Florida 529 Savings Plan

## Statement of Fiduciary Net Position (\$ in thousands)

Years ended June 30,	2020	2019	Change
Assets			
Restricted assets	\$799,793	\$736,383	8.61%
Total assets	799,793	736,383	8.61%
Liabilities			
Current liabilities	39,908	52,281	-23.67%
Long-term liabilities	72	51	41.18%
Total liabilities	39,980	52,332	-23.60%
Net position			
Held in trust for individuals	759,813	684,051	11.08%
<b>Total net position</b>	<b>\$759,813</b>	<b>\$684,051</b>	<b>11.08%</b>

## Statement of Changes in Fiduciary Net Position (\$ in thousands)

Years ended June 30,	2020	2019	Change
Additions	\$130,448	\$128,840	1.25%
Deductions	(54,686)	(51,811)	5.55%
Increase (decrease) in net position	75,762	77,029	-1.64%
Net position, beginning	684,051	607,022	12.69%
<b>Net position, ending</b>	<b>\$759,813</b>	<b>\$684,051</b>	<b>11.08%</b>

# Board Members

The Florida Prepaid College Board is committed to helping Floridians save for future qualified higher education expenses by providing cost-effective, financially sound college savings programs. The Board has seven members including three members appointed by the Governor, the Chief Financial Officer of Florida, the Attorney General of Florida, the Chancellor of the State University System of Florida and the Chancellor of the Division of Florida Colleges, or their designees. The Board manages the Florida Prepaid College Plan and the Florida 529 Savings Plan, which are tax-advantaged 529 plans authorized by Section 529 of the Internal Revenue Code. Board meetings are open to the public and held quarterly.



## John D. Rood - Chairman

Ambassador John D. Rood was appointed to the Florida Prepaid College Board by Governor Rick Scott in June 2016 and has served as Chairman of the Board since December 2016. Mr. Rood is the founder and chairman of The Vestcor Companies. He served as United States Ambassador

to the Commonwealth of the Bahamas from 2004 until 2007. Mr. Rood previously served as a member of the Florida Fish and Wildlife Conservation Commission and the Board of Governors of the State University System. He is on the Board of Trustees of Flagler College and previously served as a board member for Episcopal High School and Teach for America. Mr. Rood received his bachelor's degree from the University of Montana.



## Adria D. Starkey - Vice Chair

Adria D. Starkey was appointed to the Florida Prepaid College Board by Governor Rick Scott in December 2015. Ms. Starkey serves as the Collier County President for FineMark National Bank & Trust. Ms. Starkey has three decades of experience in financial services. Prior to

joining FineMark, Ms. Starkey was Chief Operating Officer of The Sanibel Captiva Trust Company and President of The Naples Trust Company. She is currently on the Foundation Board for Healthcare Network of Southwest Florida, the Board of Directors for Gulfshore Playhouse and the Friends of Baker Park Board of Directors. She is currently a trustee of the Naples Children and Education Foundation. Ms. Starkey holds a degree in finance from the University of Florida and has done postgraduate work at Florida International University, University of Miami and the University of North Carolina.

The Florida Prepaid College Board would like to thank Chris Kinsley for his ten years of service to the Board.

# Board Members



**Mark Agustin**

Mark Agustin served as the Chief Operating Officer for Provident Management Corporation, a leading operator and provider of hospitality

management services, and was responsible for corporate strategy and oversight of the day-to-day operations. Prior to joining Provident, Mr. Agustin served as President of Aspire Financial Services, a leading provider of technology enabled financial processing services within the U.S. retirement industry. While at Aspire, Mr. Agustin helped successfully lead the full transformation of the company's business strategy and ultimate strategic merger with another firm. Prior to Aspire, Mr. Agustin served in various executive leadership roles with Carrier Enterprise, PMSI/AmerisourceBergen, Zavata, Watsco, IMR Global, and HealthPlan Services. Mr. Agustin received his Bachelor of Science degree in Finance and Accounting from Widener University.



**Kathy Hebda**

Chancellor Kathy Hebda has committed more than 30 years to improving education for students in Florida across all educational sectors. As

Chancellor of the Florida College System's 28 institutions, she continues to advocate for open access for all Floridians to high-quality, affordable postsecondary education. Chancellor Hebda began her educational career in Florida's and Georgia's public school system as a middle school chorus teacher. She came to the Florida Department of Education (FDOE) in 1992 first serving as a program specialist, policy coordinator, and administrator of the District Certification Partnership Training Program in the Bureau of Educator Certification. Chancellor Hebda also held positions as FDOE's Deputy Public School Chancellor for Educator Quality, as well as Chief of the Bureau of Educator Recruitment, Development, and Retention. Before becoming Chancellor of the Florida College System, Hebda served as Chief of Staff to Florida's former Commissioner of Education Pam Stewart. Chancellor Hebda earned her Master's degree in Music Education from Florida State University and a Bachelor's degree in Music Education from Newberry College in South Carolina.



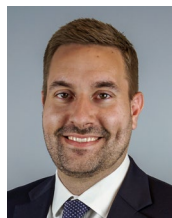
**Radford Lovett**

Radford Lovett is managing director and co-founding partner of Lovett Miller & Co., a Florida-based venture capital and private equity firm that

invests in privately held companies primarily in the Southeastern United States. Mr. Lovett has also served as founder, chairman and chief executive officer of two successful growth companies, TowerCom Development, LP, and TowerCom Limited. In addition, Mr. Lovett formerly served as a member of the board of trustees for the University of North Florida and also served as president of the foundation board and co-chairman of the University of North Florida's Capital Campaign. He is also a former chairman of the Youth Crisis Center and the Jacksonville Jaguars Honor Rows program. Mr. Lovett graduated from Harvard College and lives in Atlantic Beach, Florida.



# Board Members



## **Troy Miller**

Troy Miller is the Deputy Chief Data Officer for the Florida Board of Governors and provides stakeholders with data and analytics concerning the State University System of Florida. Prior to joining the Board, Mr. Miller served as Associate Director for Research and Policy at the Florida

College Access Network and is a doctoral candidate at the University of South Florida's College of Education. He is a recipient of the University of South Florida Outstanding Staff Award and National College Access Network's Dr. David B. Swedlow Memorial College Access Practitioner Award of Excellence. Mr. Miller received Bachelor's and Master's degrees from Central Michigan University.



## **Jim W. Rasmussen**

James W. Rasmussen was appointed to the Florida Prepaid College Board in December 2015 by Governor Rick Scott. Mr. Rasmussen is the former Chairman, President and CEO of SunTrust Bank, South Florida. Mr. Rasmussen's career with SunTrust spanned 37 years. Mr. Rasmussen

has been active in community and civic affairs, maintaining leadership positions throughout his career. He currently serves as a Director on the Advisory Board of SunTrust Bank, North Florida and mentors students at the Florida State University College of Business. Mr. Rasmussen graduated from Bradley University with a Bachelor of Science degree in accounting and earned his graduate degree from the Stonier Graduate School of Banking. Mr. Rasmussen is a graduate of Leadership Florida, Class XIII.

This reflects active Board Members as of June 30, 2020.

# Executive Leadership



## **Kevin Thompson**

Kevin Thompson was named the Executive Director of the Florida Prepaid College Board and the Florida Prepaid College Foundation in April 2012. He joined the Board in November 2011 as Director of the 529 Savings Plan. With more than 18 years of experience in financial and administrative management, Mr. Thompson has served in key roles with several state agencies, including serving as Director of Agency Support Services for the Florida Agency for Workforce Innovation (AWI) for nine years. Prior to this, he held financial and administrative positions with the Florida Department of Management Services and the Florida Department of Banking and Finance. Mr. Thompson's private sector experience includes stints with Ernst & Young and Law, Redd, and Crona. Mr. Thompson is a Certified Public Accountant and holds Bachelor's and Master's degrees in accounting from Florida State University.

# Service Providers

The Board contracts with various companies for legal, financial, investment, customer service, marketing and other professional support. Our vendors include:

- **Aon Hewitt Investment Consulting, Inc.**  
Investment Consulting Services
- **AllianceBernstein LP (AB)**  
Investment Management Services
- **BlackRock Financial Management, Inc.**  
Investment Management Services
- **BMO Global Asset Management**  
Investment Management Services
- **Carr, Riggs & Ingram, LLC**  
Auditing and Accounting Services
- **Dimensional Fund Advisors**  
Investment Management Services
- **Eaton Vance**  
Investment Management Services
- **Fiduciary Management, Inc.**  
Investment Management Services
- **Florida PRIME**  
(Under a State Board of Administration contract)  
Investment Management Services
- **Gray Robinson, P.A.**  
Legal Services
- **Insight Investments**  
Investment Management Services
- **Intuition College Savings Solutions**  
Records Administration and Customer Service
- **Milliman, Inc.**  
Actuarial Services
- **Moore, Inc.**  
Integrated Communications
- **Neuberger Berman Fixed Income, LLC**  
Investment Management Services
- **Northern Trust Investments, N.A.**  
Investment Management Services
- **Panagora Asset Management, Inc.**  
Investment Management Services
- **Quantitative Management Associates, LLC**  
Investment Management Services
- **St. John**  
Advertising, Digital and Social Media
- **State Board of Administration**  
Administrative Support
- **The Northern Trust Company**  
Trustee and Securities Lending Services
- **The Vanguard Group**  
Investment Management Services
- **Wellington Management Company LLP**  
Investment Management Services
- **Wells Fargo**  
Banking Services

The Florida Prepaid College Plan is financially guaranteed by the State of Florida. Section 1009.98(7), Florida Statutes.

Unlike the Florida Prepaid College Plan, investments in the Florida 529 Savings Plan are not guaranteed and you could lose all or a portion of your investment. Nothing in this publication should be construed as financial, investment, legal or tax advice. Consult your own advisors before investing.

The Florida Prepaid College Board is the source of all information included in this Annual Report unless otherwise noted.



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